

MINUTES

REGULAR TELECONFERENCE MEETING OF CALIFORNIA FAIR SERVICES AUTHORITY BOARD OF DIRECTORS

October 2, 2024

1776 Tribute Road, Suite 100, Sacramento, CA 95815

In attendance:

Board Members

Laurie Giannini, Chair
Calaveras County Fair

Kim Floyd, Vice Chair
Del Norte County Fair

Nancy Sites, Director
Tulelake-Butte Valley Fair

Cliff Munson, Director
Siskiyou Golden Fair

Mike Kielty, Director
Public Member

Michael Flores, Director
CDFA Branch of Fairs & Expositions

CFSA Staff

John Quiroz, Executive Director
CFSA

Tom Mitchell, Deputy Executive Director
CFSA

Raechelle Gibbons, Chief Financial
Officer CFSA

Renee Yi, Accounting Administrator
CFSA

Angie Cha, Office-Communications
Coordinator CFSA

Osman Mufti, Legal Counsel to CFSA
Sloan Sakai Yeung & Wong LLP

Guests

Chip Holloway, Desert Empire Fair

Cinnamon Howell, Merced County Fair

Mandy Staley, Tehama District Fair

All Board members, CFSA staff and other participants attended remotely via Zoom or phone (as noted), pursuant to the requirements of California Government Code Section 54950, *et seq.*

I. CALL TO ORDER

Pursuant to the meeting notice, a regular teleconference meeting of the California Fair Services Authority (CFSA) Board of Directors was convened at

10:01 a.m., October 2, 2024, by Board Chair Laurie Giannini and roll call was taken.

II. ADOPTION OF RESOLUTION APPROVING THE MINUTES OF THE REGULAR BOARD MEETING OF JUNE 5, 2024, THE SPECIAL MEETING OF JUNE 26, 2024, AND THE SPECIAL MEETING OF JULY 16, 2024.

Moved by Director Floyd and seconded by Director Flores to adopt **Resolution No. 24-28** approving the Minutes of the Regular Board Meeting of June 5, 2024, the Special Meeting of June 26, 2024, and the Special Meeting of July 16, 2024 as presented.

Ayes: Chair Giannini; Directors Floyd, Sites, Munson, Kielty, Flores
Noes: None
Abstain: None
Absent: Director Holloway

There was no public comment.

Motion passed.

III. ADOPTION OF RESOLUTION AUTHORIZING GL OPERATING MEMO #24-01 REVISING THE SPECIAL EVENTS RATE CARD EFFECTIVE NOVEMBER 4, 2024

CFSA Special Events excess coverage carrier has given CFSA some very competitive rates in the past while also providing CFSA with the flexibility of issuing CFSA coverage to the clients of their members. In this increasingly hard market, the rates for the 2024/2025 year increased by almost 90%, which has necessitated increases of their own in order to keep from actually losing money in a couple of cases.

In addition to the increase for 2024/2025, the current carrier is not able to provide a policy for 2025/2026 as the company will be leaving the state, which is not uncommon these days. CFSA's broker has shopped the market and has not yet come up with another option, however they are checking with a carrier that is usually a last resort which means that if they can provide a policy, the premium will be high. CFSA staff are looking into other options as the Special Events program has been a helpful program for their members and will provide an update at the December board meeting.

The revisions to Special Events Rate Card reflect significant increases to the Special Events excess policy coverage costs which became effective July 1, 2024. These rate increases have been recommended keeping in mind the importance of the affordability of this program to CFSA's members, while also planning for the future of the program.

Moved by Director Kielty and seconded by Director Sites to adopt **Resolution No. 24-29** authorizing GL Operating Memo #24-01 revising the Special Events Rate Card effective November 4, 2024 as presented.

Ayes: Chair Giannini; Directors Floyd, Sites, Munson, Kielty, Flores
Noes: None
Abstain: None
Absent: Director Holloway

There was no public comment.

Motion passed.

IV. ADOPTION OF RESOLUTION APPROVING 2025 FINANCIAL SERVICES FEE SCHEDULE EFFECTIVE JANUARY 1, 2025

The CFSA Financial Services Program continues to generate positive revenue, ensuring its ongoing viability. Despite the program's financial health, we propose increasing fees and rates in 2025 to address rising inflation and salary adjustments necessary to remain competitive.

Moved by Director Floyd and seconded by Director Munson to adopt **Resolution No. 24-30** approving 2025 Financial Services Fee Schedule effective January 1, 2025 as presented.

Ayes: Chair Giannini; Directors Floyd, Sites, Munson, Kielty, Flores
Noes: None
Abstain: None
Absent: Director Holloway

There was no public comment.

Motion passed.

V. DISCUSSION RELATED TO GENERAL LIABILITY RISK PROGRAM AND WORKERS' COMPENSATION RISK PROGRAM FEE ESTIMATES FOR 2025

CFSA will bill the first six months of 2025 at the 2024 fees, adjusted according to the revised Underwriting Policy (including reclassifications, revised capping, and adjusted fee discounts) approved in December. Then, CFSA will reconcile all fees in July following the April board meeting when the final 2025 fees are determined.

VI. INFORMATION ITEMS

1. CFSA Investment Report
2. Staff Reports:
 - a. Administrative Services
 - b. Risk Management
 - c. Finance
3. Executive Director's Report stood as presented.
4. Directors' Reports
 - a. No reports were given
5. Next Meeting: December 4, 2024

VII. PUBLIC COMMENT

There was no public comment.

VIII. CLOSED SESSION

At 10:45 a.m. the Board adjourned from regular session and went into closed session to discuss the following:

General Liability Claims – Government Code Sec. 54956.95

**Claimant: Richarson v. Deluxe
Special Events Program Claim**

**Claimant: 54th DAA Colorado River Fair
Cyber Coverage Claim**

**Claimant: Kyle Hansel
Agency Claimed Against: 1-A DAA Cow Palace**

**Claimant: E.L. Long
Agency Claimed Against: 27th DAA Shasta District Fair**

**Claimant: Ana Alvarez
Agency Claimed Against: 16th DAA CA Mid State Fair**

Claimant: Josephine Silva

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Agency Claimed Against: 9th DAA Redwood Acres

Claimant: Jere Flores

Agency Claimed Against: 22nd DAA San Diego County Fair

Claimant: Bryan Eubanks

Agency Claimed Against: California Construction Authority

IX. RECONVENE FROM CLOSED SESSION

The Board adjourned from closed session at 11:35 a.m. and resumed regular session.

There was no reportable action from Closed Session.

ADJOURNMENT

The meeting was adjourned at 11:36 a.m.


Laurie Giannini, CHAIR

ATTEST:


Angie Cha, SECRETARY